



LUMON®



More room for life

Agenda Checklist

- Needs Discussion
- Solutions Discussion

- Why Lumon?
- Lumon Retractable Glazing System
- Lumon Sliding Glazing System
- Lumon Railing System

- FAQ
- Warranty & Servicing
- Next Steps

The Lumon Process

1. We are Here to Design Your Dream
 - a. Needs Discussion
 - b. Solutions Discussion
 1. Product Samples
 2. Usability
 3. Why Lumon
 - c. Preliminary Measure
 - d. 3D Design Process
 - e. Presentation
2. Final Measure
3. Permit Application
4. Manufacturing
5. Installation
6. Welcome to the Lumon Family
7. Post - Installation Service & Feedback

1978
 1978 Finnish-Brazilian Luminex Oy is established and starts operating as an old-fashioned window company.
 1981 The company name changes to Meston Oy and moves to Kouvola, Finland.
 1984 The biggest PVC window dealer in Finland.
 1985 IKKUNAKKARIT KY

1980
 1980 The idea of a glass balcony system is born. Revolutio Oy is established.
 1985 Glass cladding added to the product portfolio.
 1989 Luminex Oy is established.

1990
 1990 The first glass balcony system is installed in Helsinki. It is still in use today.
 1990 ASIAN TUNTIJAN

1992
 1992 Expansion to Sweden and Spain starts. Svenska Luminex AB is established.

2000
 Co-operation with Schuco begins in Central Europe and Poland.
 1999 Glass processing plants in Helsinki.
 2000 Glass terrace systems added to the product portfolio.
 2001 Luminex buys a glass lamination factory in Tampere, Finland.
 2001 Luminex (Malta) Export S.L. is established.

2010
 Operations in more than 20 countries.
 2007 Luminex is established in Russia.
 2007 Glass Factory is expanded and automated in Helsinki.
 2010 Lumon North America Inc. is established in Canada 2011. Lumon Schweiz AG is established 2011 and Lumon France SAS is established 2014.
 South America market opens.
 2010 Vison

2018
 2018 Lumon 40 years.
 2014 Glass terrace system portfolio expands.
 2016 Glass terrace system portfolio expands.

2022
 Lumon 40 years.

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Our Mission:

- ▶ Better Homes
- ▶ Better Life
- ▶ Better World

Our Vision:

- ▶ The best and the most desired

Lumon Values:

- ▶ We are always near
- ▶ We keep our promises
- ▶ We build the future together



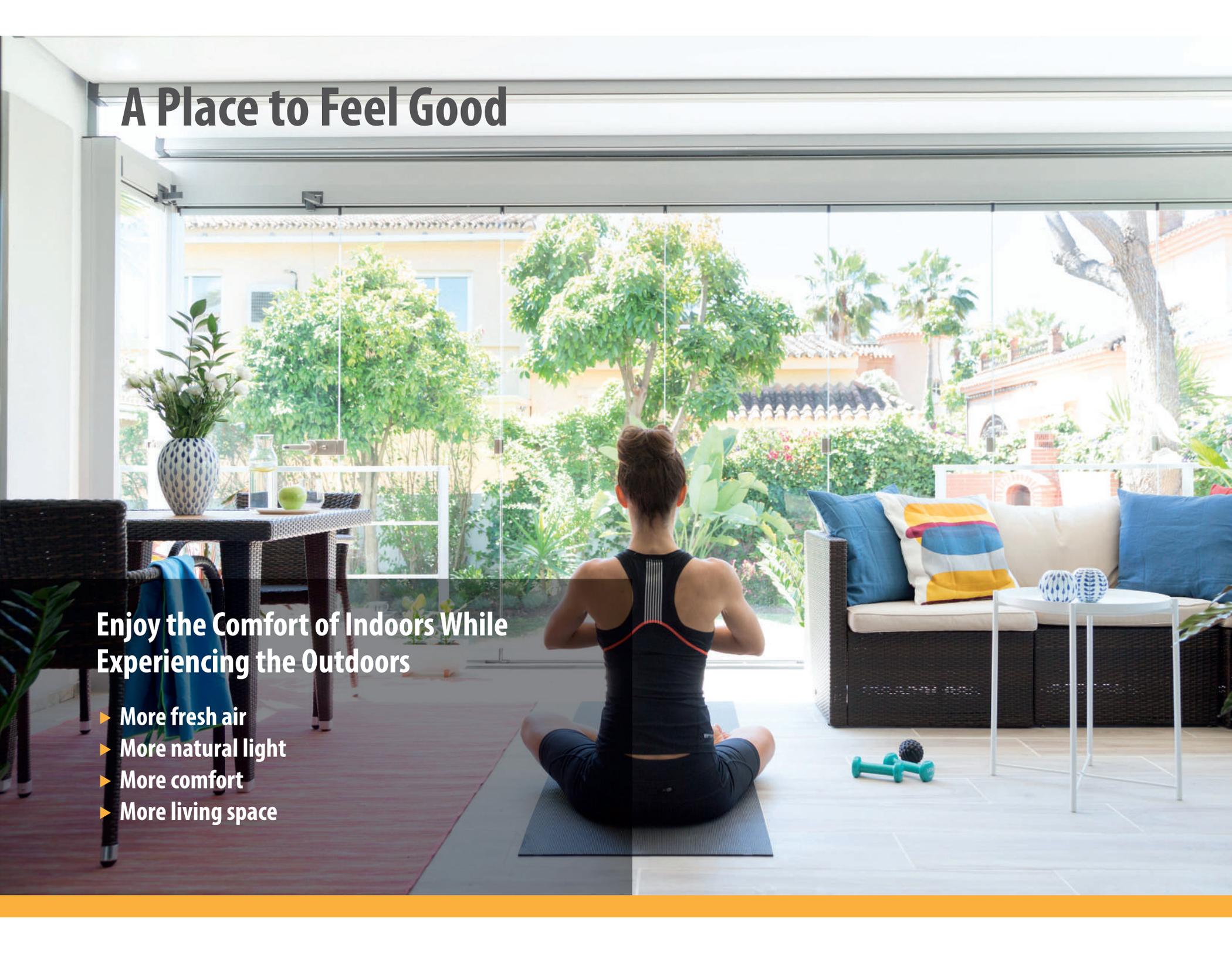


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A Place to Feel Good

Enjoy the Comfort of Indoors While Experiencing the Outdoors

- ▶ More fresh air
- ▶ More natural light
- ▶ More comfort
- ▶ More living space





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Imagine the Possibilities for Your New Outdoor Living Space:

- ▶ Outdoor dining room
- ▶ Outdoor entertainment space
- ▶ Outdoor playroom
- ▶ Outdoor office

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Wind

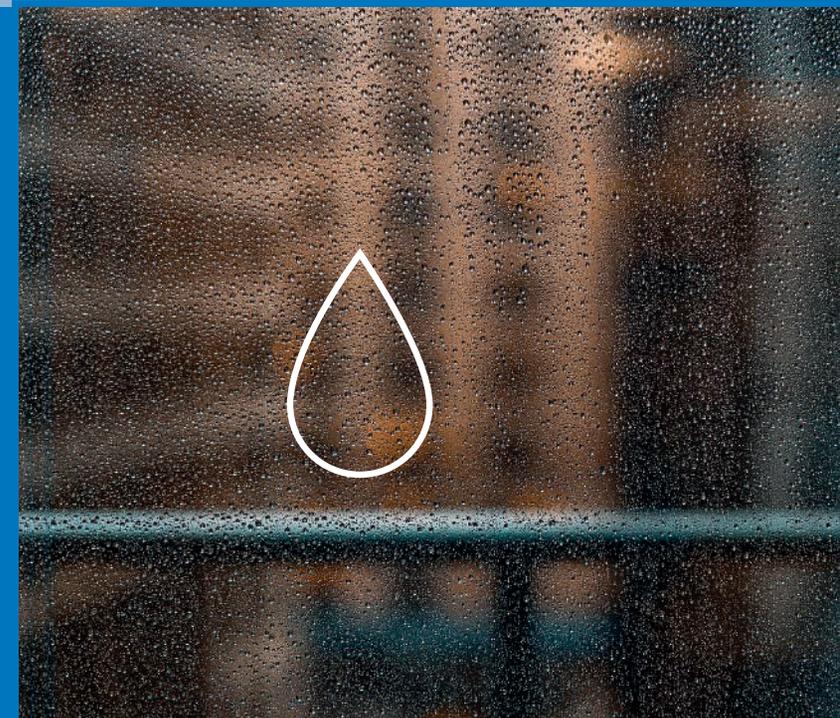
CCMC's testing supports the positive results of extensive engineering done in Finland, where Lumon balcony glazing has been proven to withstand winds of up to 200 km/h – an important consideration for windy locations.





Rain & Snow

The combination of maintenance-free aluminum and glass brings peace of mind. Lumon's outdoor living products provide a three-season solution. The area involved will continue to be an outdoor space and is not hermetically sealed from the elements. In extreme conditions, minor amounts of wind, rain or snow may enter. Lumon glass is single-pane, tempered safety glass and can be 8,10, or 12mm thick, depending on local wind requirements. It will let the sun in and heat your room (passive solar gain) while you admire a snowy winter landscape. In the summer heat, the glass walls may be fully retracted to allow the fresh breeze to touch your face.





Passive Solar Gain

Without the use of mechanical or electrical systems, our enclosures (especially the ones with a glass roof) will harness the sun's warm rays, heating the space naturally and extending your outdoors use throughout the year. As a side effect of this process, it will also transmit solar energy to your attached home.

Energy Savings

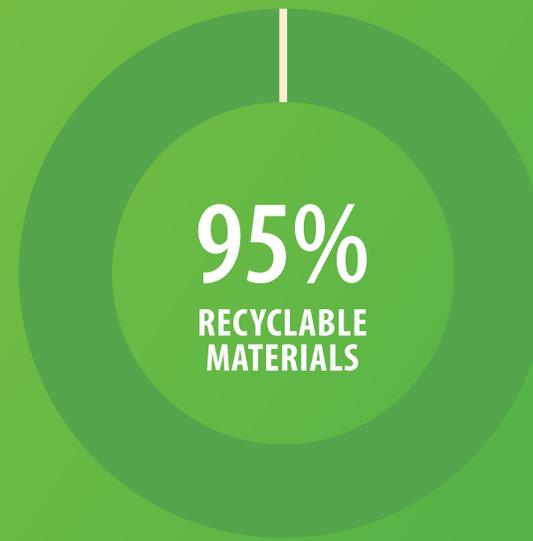
"An attractive option for owners and strata corporations looking to improve energy conservation."

- Jaimie Bleay, president of Canadian Condominium Institute Vancouver.



Environment

You can reduce your carbon footprint because we too are committed to a healthy environment. All of our systems and packaging are made from 100% recyclable materials.





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Acoustics

Lumon's outdoor living solutions reduce up to 50% of audible noise, increasing your enjoyment of the balcony or back yard. Better Homes!



"We are super happy with our Lumon sunroom. We enjoy most of our meals there and for entertaining guests. The Lumon team has been more than helpful and gone beyond "the line of duty" in their customer service. The product is of very high quality. We would highly recommend this product and company"

- Herman Vanderleest, Langley, BC

"One of the best decisions I made was purchasing the Lumon sliding window enclosures for my condo balcony. I can open or close the windows depending on the weather easily and view some spectacular weather. It provides an additional heat and sound barrier. It protects all my furniture from all weather conditions and enables me to use the balcony all year long."

- Frank Vanoork, London, ON

"Simply put, a wonderful addition to our house. Have ended up enjoying it year round. A Palm tree, wicker furniture, the flat screen overlooking the backyard oasis is the epitome of comfort. Truly the best investment to our home."

-Tim Pieprzak , Grimsby, ON

"We have been the proud owners of our Lumon sunroom since August 2017. Our sunroom has allowed us to enjoy the beauty of the outdoors day & night, regardless of the weather. All our privacy requirements are met with the flexibility of the blinds and the design of the windows creating controlled air flow when required. The team was knowledgeable and created a design that was perfect for our needs. We have recommended Lumon to all of our family and friends!"

- Philip, Langley, BC



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Lumon Retractable Glazing System

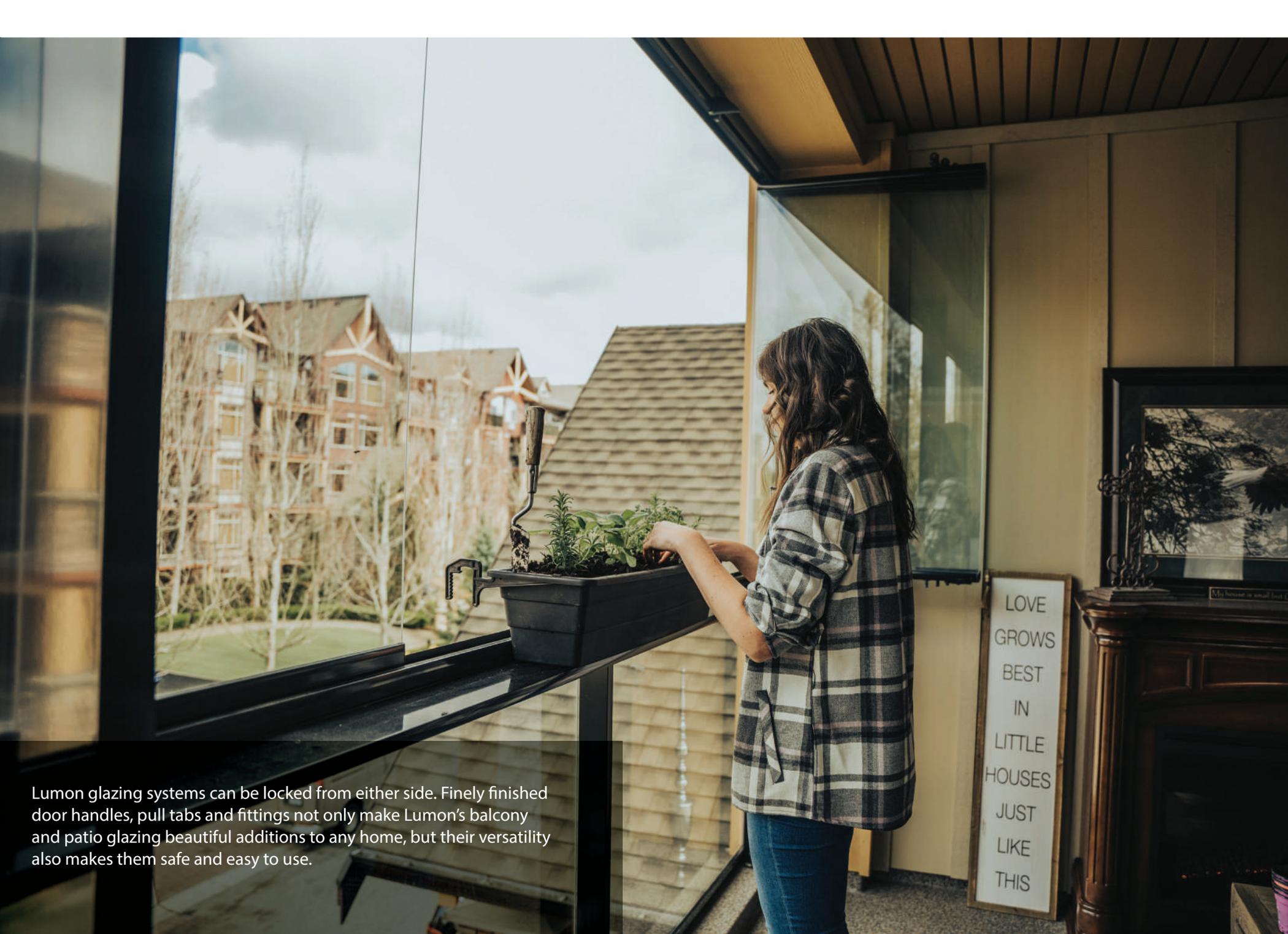
- ▶ Full height retractable glass
- ▶ Unobstructed view
- ▶ No vertical frames



Peace of Mind

- ▶ **Designed in Finland**
- ▶ **Produced and engineered in Canada**
- ▶ **Installed and tested worldwide**





Lumon glazing systems can be locked from either side. Finely finished door handles, pull tabs and fittings not only make Lumon's balcony and patio glazing beautiful additions to any home, but their versatility also makes them safe and easy to use.



Lumon's retractable glazing system allows ventilation which means dinner parties and BBQ season can last well into the late autumn season in your new space.



Lumon Sliding Glazing System

- ▶ Option to choose between completely frameless or a small vertical frame
- ▶ Sliding system means minimal intrusion into living space
- ▶ Slide up to 4 panels in either direction, great versatility



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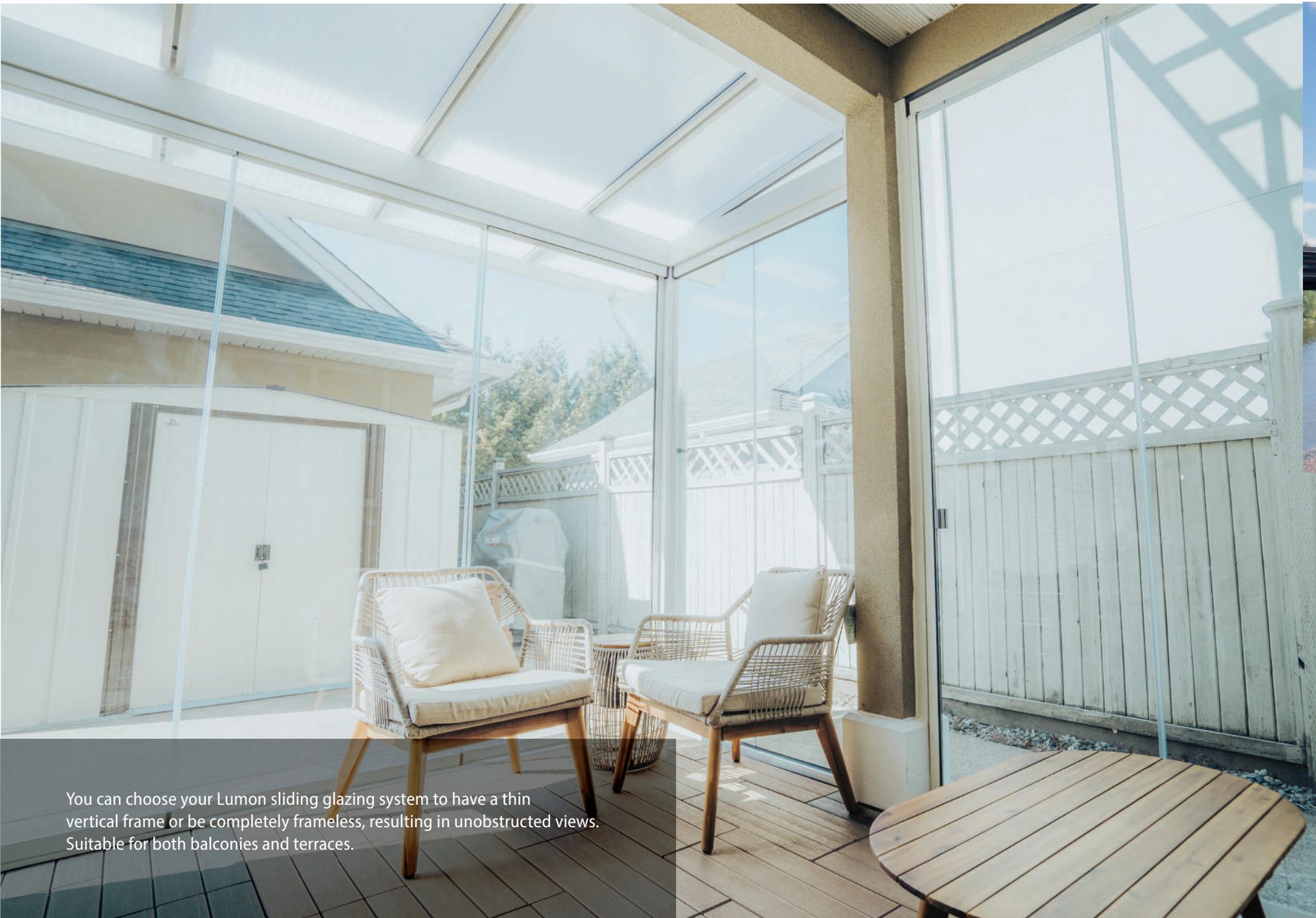


A Place to Live





Lumon's glazing system can be designed to retract from either side. The lockable handle can also be accessed from either inside or outside the sunroom. These tailor-made options give you more versatility to transform your sunroom into the liveliest space in your home!



You can choose your Lumon sliding glazing system to have a thin vertical frame or be completely frameless, resulting in unobstructed views. Suitable for both balconies and terraces.



Lumon Railing System

- ▶ Postless spans up to 16ft
- ▶ Unobstructed views
- ▶ Elegant & safe solution



Experience the Outdoors

- ▶ Spend more time with nature
- ▶ Create endless memories with loved ones
- ▶ Surround yourself with more fresh air





Lumon's railing systems are based on quality Finnish craftsmanship and feature award-winning aluminum profiles and proprietary designs. These details allow for extended spans, maximizing peace of mind and enhancing your view.

